

Wind Power

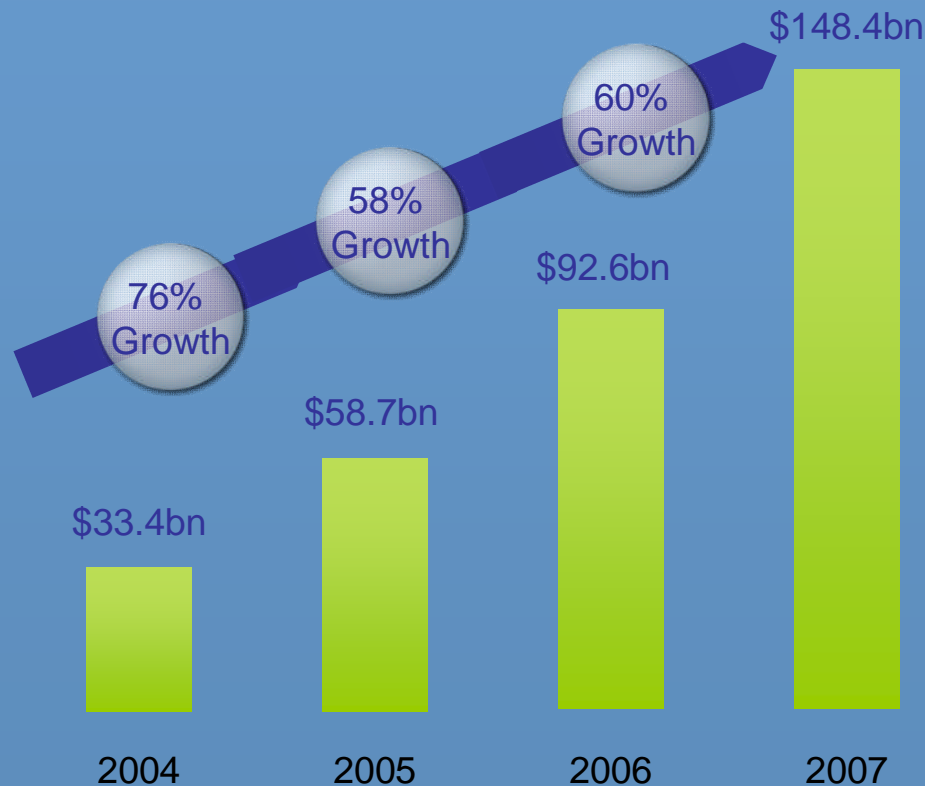
Emerging Market Opportunities

Steve Sawyer
Secretary General
Global Wind Energy Council

Financing for Climate:
Innovative Solutions and New Markets

Rüschlikon Sept 11 2008

Total Global New Investment in Clean Energy 2004 – 2007

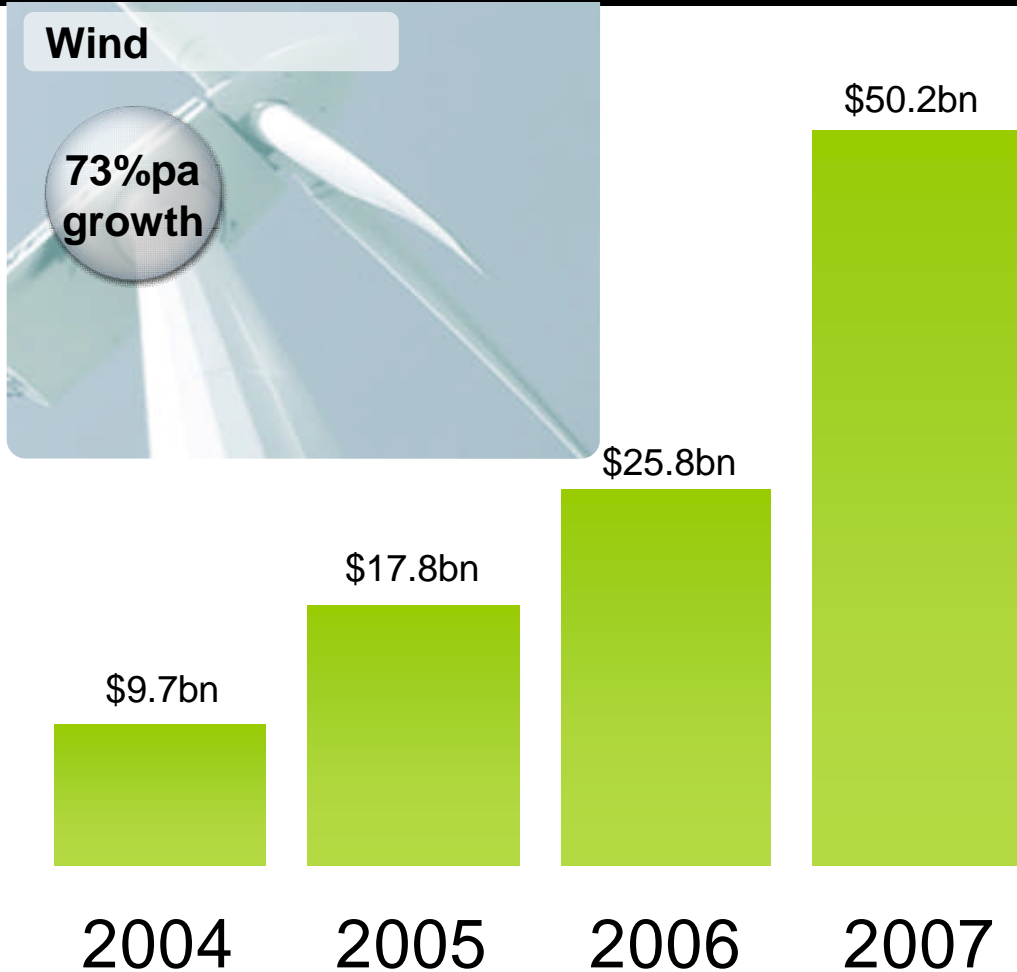


- 1% of global fixed asset investment
- 19% of global energy industry infrastructure investment
- 250% of commercial aircraft investment

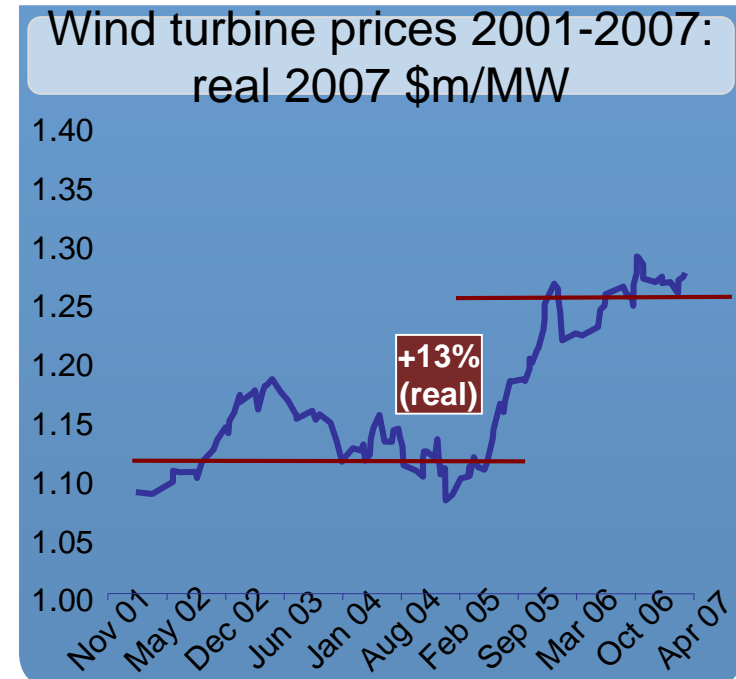
Adjusted for reinvestment. Geared re-investment assumes a 1 year lag between VC/PE/Public Markets funds raised and re-investment in projects.

Source: New Energy Finance, IMF WEO Database, IEA WEO 2007, Boeing 2006 Annual Report

New Investment in Wind, 2004 - 2007

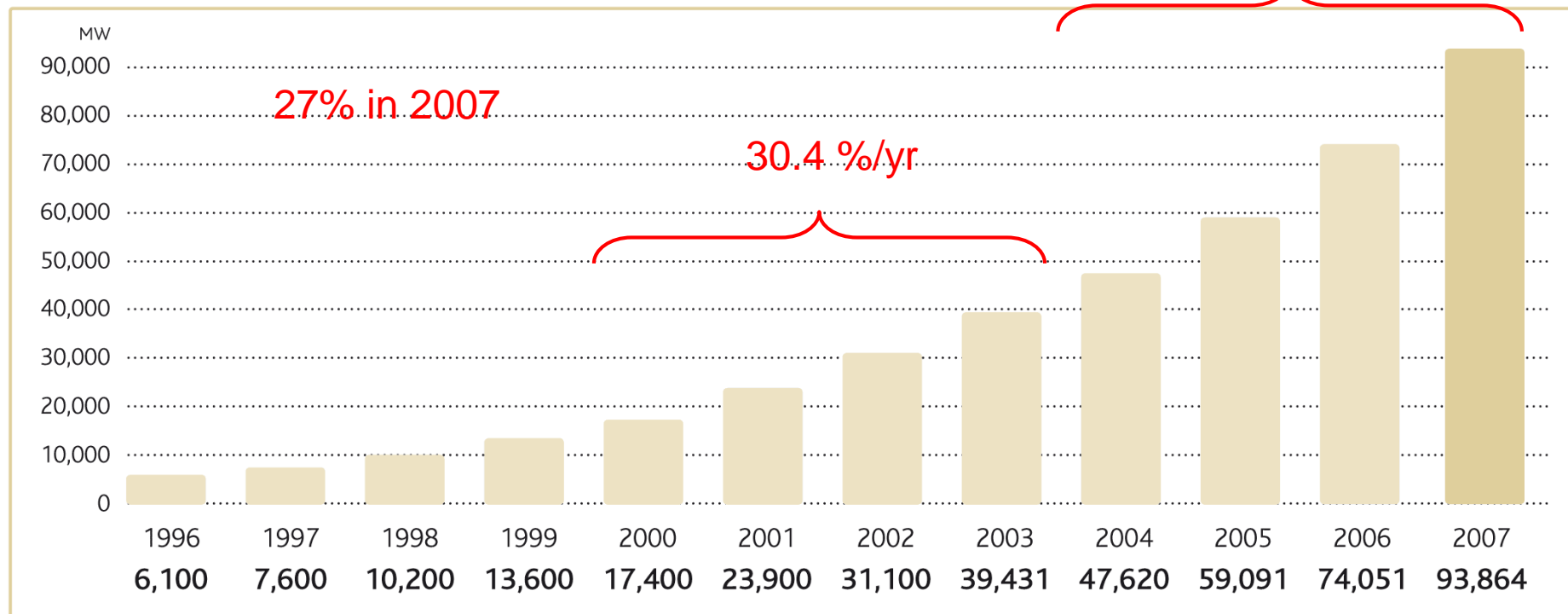


2007 equipment installed:
ca. € 25 bn (US\$ 38 bn)
2007 employment:
ca. 450,000



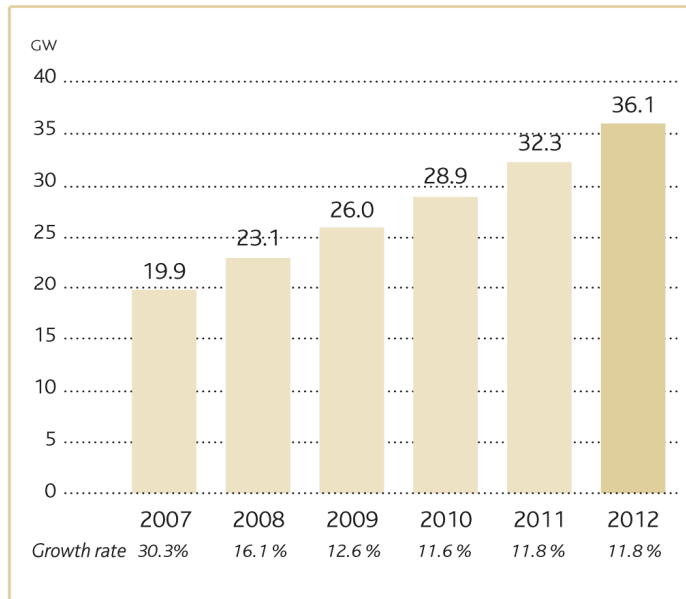
Global Cumulative Installed Capacity 1996-2007

GLOBAL CUMULATIVE INSTALLED CAPACITY 1996-2007

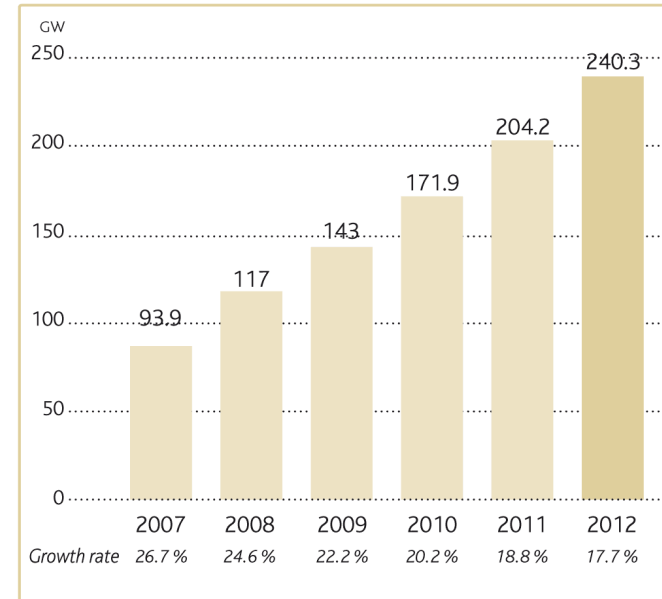


27.4%/yr

ANNUAL INSTALLED CAPACITY 2007 - 2012



CUMULATIVE CAPACITY 2007 - 2012



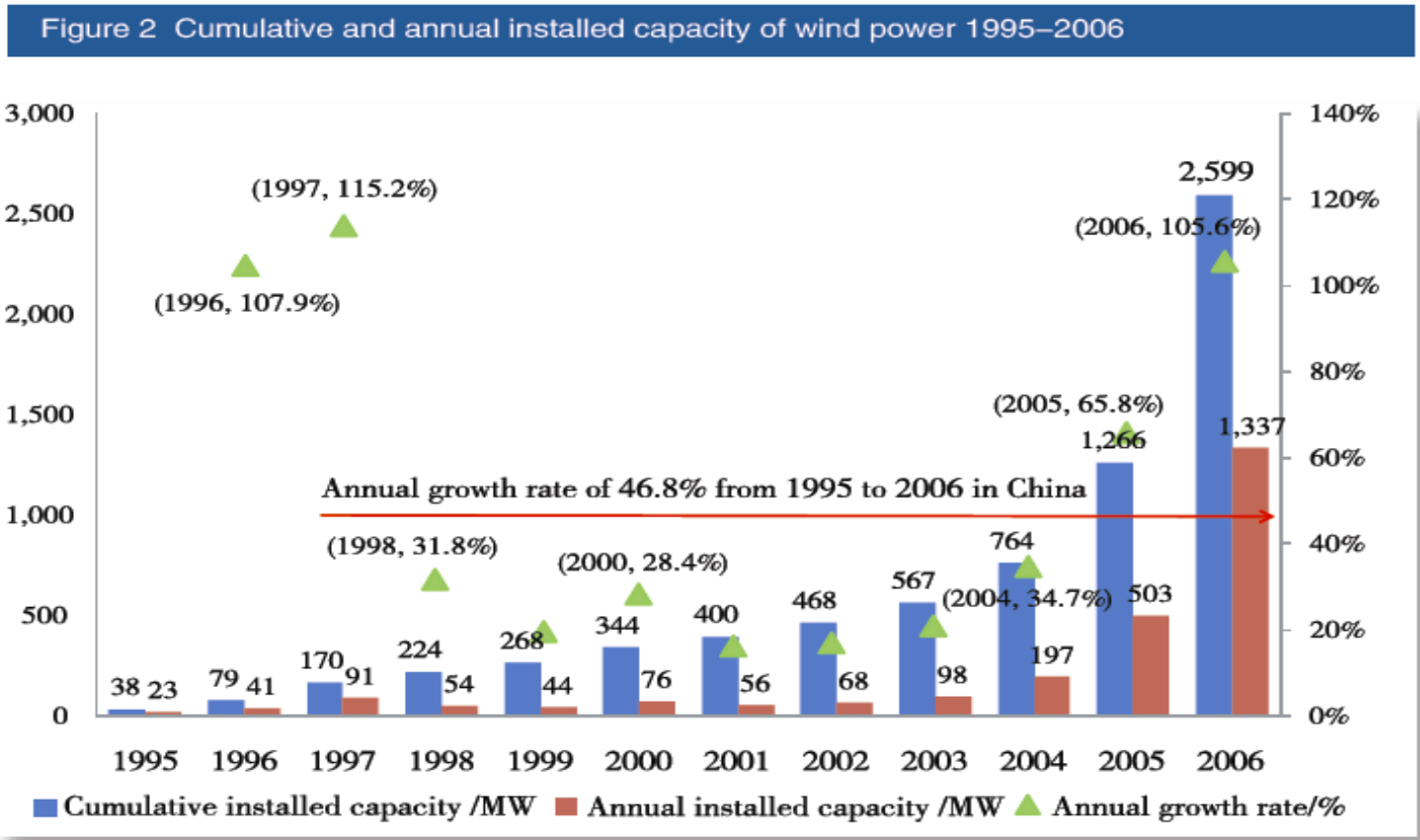
Major short term investment hotspots:

1. China
2. India
3. Turkey
4. Morocco

Others to watch: Egypt, South Africa, Brazil, Mexico, Chile, Malaysia, Philippines, Thailand, Korea, Ukraine, Bulgaria, Romania

China: Growth of Installed Capacity

(2007, 127%)



Source: "China Wind Power Report, 2007"

Table 7 Projection of wind power development in China

Year	Development Scenario (Low)			Development Scenario (Mid)			Development Scenario (High)			Global Annual Growth estimated byGWEC /%
	Installed Capacity /GW	Yearly Average	Yearly Average	Installed Capacity /GW	Yearly Average	Yearly Average	Installed Capacity /GW	Yearly Average	Yearly Average	
		Newly Installed /GW	Growth Rate /%		Newly Installed /GW	Growth Rate /%		Newly Installed /GW	Growth Rate /%	
2006	2.6			2.6			2.6			
2010	8	1.35	32.4	10	1.85	40.0	13.16	2.64	55.0	18.0
2015	20	2.4	20.1	30	4	24.6	48.87	7.14	30.0	18.0
2020	40	6.4	14.9	70	8	18.5	122.12	14.65	20.1	14.0
2030	120	8	11.6	180	11	9.9	268.56	14.65	8.2	7.0
2040	250	13	7.6	300	12	5.2	429.20	16.06	4.8	2.0
2050	400	15	4.8	450	15	4.1	611.30	18.21	3.6	0.5

Source: "China Wind Power Report, 2007"

<http://www.gwec.net/index.php?id=80>

Stats:

End 2007:146 MW

As of June 2008 ~250MW

Short term pipeline ~1500 MW

78,000 MW *current* applications

Government 'goals': 11GW by 2013, 15GW by 2015, 20GW by 2020

Drivers:

Excellent wind resources

demand growth ~8% per year

import dependency 50% of electricity from (mostly) Russian gas

EU Policy alignment/Kyoto ratification (June 2008)

attractive feed-in tariff 5-5.5 Euro cents/kwh

opportunities in balancing/spot markets and private PPAs can be very profitable;

wholesale trading market expected to be fully 'open for business' in the next couple of years

Obstacles:

Grid capacity

Stats:

End 2007:124 MW
Current capacity: ~ 190 MW
In construction: 200 MW
Short term pipeline: 1300 MW
Government 'goals': 1000 MW by 2012
>10,000 MW potential

Drivers:

Excellent wind resources
demand growth 8-9% per year
EU manufacturing and export opportunities
Strong regional interconnection
Increasingly good investment climate, stable currency
ONE aggressively pursuing wind strategy, wants to organise CDM
and/or EU certificates market

Obstacles:

Low tariffs
Grid capacity

- Investment opportunities continue to expand rapidly, however...
- Major obstacles remain in many countries, primarily having to do with:
 - Entrenched, subsidised monopolies
 - Ignorance and/or deliberate disinformation about RE in general, and wind in particular
 - Lack of grid investment
- Post 2012 Carbon market architecture will be important, but ultimately national energy policy is and will be decisive

A black and white photograph of a wind farm on a hillside under a cloudy sky. The wind turbines are silhouetted against the sky, and the foreground shows the dark, rolling hills of the landscape.

Thank you

GWEC
GLOBAL WIND ENERGY COUNCIL

"WHAT NATURE DELIVERS TO US IS NEVER STALE.
BECAUSE WHAT NATURE CREATES HAS ETERNITY IN IT."

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